# SABS 2014

### **Grantee Information**

ID	1709
Grantee Name City	KRCB-TV Rohnert Park
State	CA
Licensee Type	Community

1.1 Statement of Financial Position (Balance Sheet)		Jump to question: 1.1
	End of Previous FY	End of Current FY
Assets		
Cash and Cash Equivalents	\$ 181,120	\$ 105,979
All Other Current Assets	\$ 213,054	\$ 637,386
All Non-Current Assets	\$ 2,143,731	\$ 1,932,355
Total Assets	\$ 2,537,905	\$ 2,675,720
Liabilities		
All Current Liabilities	\$ 545,935	\$ 627,411
All Non-Current Liabilities	\$ 504,405	\$ 504,406
Total Liabilities	\$ 1,050,340	\$ 1,131,817
Net Assets		
Invested in Capital Assets (Net of Related Debt)	\$ 178,590	\$ 88,456
Other Restricted Net Assets .	\$ 38,352	\$ 89,892
Unrestricted Net Assets	\$ 1,270,623	\$ 1,365,555
Total Net Assets	\$ 1,487,565	\$ 1,543,903
Balance Formula (TA - (TL+TNA))	\$	\$ 0
1.1 Statement of Financial Position (Balance Sheet)		Jump to question: 1.1

For Joint Licensee only: In question 1.1, did you report your Balance Sheet positions as a combined entity or TV operations only?

Joint Licensee: Reported Separately

1.2 Audited Financial Statements Filing Status	Jump to question: 1.2	
Licensee Type (For Joint Licensees Only) Joint Licens	ee Reporting Combined	
Comments Question	Comment	
Current Year-End: All Other Current Assets	Received stock from donor, \$200K	
2.1 Total Station Revenue		Jump to question: 2.1
Passive Revenue		Total (\$)
Royalties		s
Copyright Tribunal Distributions		\$ 11,137
Gains on Sale of Assets - Property and Equipment		\$ 9,501
Interest and Dividends: Non-Endowment		1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Interest and Dividends: Endowment		\$ 3,524 \$ 0
Realized Gains (Losses) on Marketable Securities Trans	actions: Non-Endowment	\$ 482
Realized Gains (Losses) on Marketable Securities Trans		
Unrealized Gains (Losses) on Marketable Securities Trai		
Unrealized Gains (Losses) on Marketable Securities Trai		\$ 2,128 \$ 0
Total Passive Revenue	Nacional Engomment	
Non-Passive Revenue		\$ 26,772
CPB CSG		\$ 481,585
Membership (Contributions < \$1,000)		\$ 461,373
Major Giving (Contributions >= \$1,000)		\$ 259,841
Planned Giving (Realized)		\$ 18,255
Capital		\$
Endowment		\$ 0
Grant Solicitation (Competitive)		\$ 197,385
Production Underwriting	•	\$ 35,000
Spot/Run of Schedule Underwriting		\$ 188,330
All Other Underwriting		\$
Contract Production & Services		\$ 32,557
Content Distribution Activities		\$ 296,898
Program Guide		\$ 296,898
Auction		20074-000-000-000-000-000-000-000-000-000
		\$ 239,231

Subsidiaries	\$
State Government Appropriation (Unrestricted)	\$
All Other	\$ 150,447
Total Non-Passive Revenue	\$ 2,360,902
Total Station Revenue	\$ 2,387,674

## 2.2 Revenue Sources and Type

Jump to question: 2.2

		Indirect Support	rect Support				
	Trade/In-Kind Revenue	including Occupancy	Capital	Endowment	All Other Revenue	Total	
Federal Government (Non-CPB)	\$		\$	ş	\$	\$ 0	
State Government	\$	\$	\$	\$	\$	\$ 0	
Local and All Other Government	\$ 66,000	ş	\$	\$	\$ 98,173	\$ 164,173	
СРВ	\$		\$	ş	\$ 489,085	\$ 489,085	
PBS	\$		Ş	\$	\$ 9,438	\$ 9,438	
NPR	\$		\$	\$	ş	\$ 0	
Public Broadcasting Stations	\$		\$	\$	\$ 0	\$ 0	
Individuals	\$ 5,908		\$	ş	\$ 780,299	\$ 786,207	
Businesses (For Profit Entities)	\$ 54,042		\$	\$[	\$ 481,087	\$ 535,129	
Foundations (Not For Profit Entities)	\$ 8,390		\$	\$ 0	\$ 385,558	\$ 393,948	
State and State Supported Colleges and Universities	\$	\$	ş		\$	\$ 0	
Private Colleges and Universities	ş	\$	\$	Ş	\$	\$ 0	
All Other Sources	\$		\$	\$	\$ 9,694	\$ 9,694	
Total Station Revenue	\$ 134,340	\$ 0	\$ 0	\$ 0	\$ 2,253,334	\$ 2,387,674	
Comments							

Jump to question: 3.1

Question

Comment

No Comments for this section

## 3.1 Station Expenses (Excluding Depreciation)

	Full Time Equivalents (FTEs)	Salary	Bonus/ Incentive Comp.	Benefits & Accruals	Direct, Indirect & In-Kind Expenses	Total Expenses
Corporate Management & Support						·
General Management (CEO, COO, General Counsel, etc Do Not Allocate any time from these individuals)	1.45	\$ 131,807	\$ 0	\$ 19,690		\$ 151,497
Finance and HR	0.80	\$ 33,534	\$ 0	\$ 13,465		\$ 46,999
Administrative Support	1.79	\$ 54,148	\$ 0	\$ 12,794		\$ 66,942
Total Corporate Management & Support	4.04	\$ 219,489	\$ 0	\$ 45,949	\$ 207,233	\$ 472,671
Development						
Membership - Pledge/On-Air	0.22	\$ 7,969	\$ 0	\$ 3,298	\$ 91,619	\$ 102,886
Membership - Direct Mail	0.09	\$ 3,188	\$ 0	\$ 1,319	\$ 64,590	\$ 69,097
Membership - Telemarketing		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Membership - Web/Online Fundraising	0.04	\$ 1,594	\$ 0	\$ 660	\$ 6,626	\$ 8,880
Membership - All Other	1.05	\$ 33,957	\$ 0	\$ 15,926	\$ 3,906	\$ 53,789
Major Giving	0.01	\$ 319	ş <u> </u>	\$ 132	\$ 1,744	\$ 2,195
Planned Giving		\$ 0	\$ 0	\$	\$ 105	\$ 105
Capital Campaigns		\$ 0	\$ 0	\$ 0	\$	\$ 0
Endowment Campaigns		\$ 0	<b>\$</b> [0	\$ 0	Ş	\$ 0
Grant Solicitation (Competitive)	0.40	\$ 16,128	, \$ <u>0</u>	\$ 2,467	\$ 0	\$ 18,595
Total Development	1.81	\$ 63,155	\$ 0	\$ 23,802	\$ 168,590	\$ 255,547
Auction						
Auction	2.62	\$ 84,989	\$ 0	\$ 30,330	\$ 39,429	\$ 154,748
Underwriting						***************************************
National Production Underwriting	0.27	\$ 7,725	\$ 12,181	\$ 4,678		\$ 24,584

Local Production Underwriting	0.32	\$ 8,263	\$ 2,496	\$ 1,660		\$ 12,419
Spot/Run of Schedule Underwriting	0.48	\$ 12,898	\$ 9,804	\$ 4,466		\$ 27,168
Educational Services Underwriting	0	\$ 0	\$ 0	\$ 0		\$ 0
Community Engagement Underwriting	0	\$ 0	\$ 0	\$ 0		\$ 0
Special Event & Other Underwriting	0	\$ 0	\$ 0	\$ 0		\$ 0
Total Underwriting	1.07	\$ 28,886	\$ 24,481	\$ 10,804	\$ 38,292	\$ 102,463
Programming						3
Program Acquisition	0.15	\$ 10,283	\$ 0	\$ 1,960	\$ 395,877	\$ 408,120
Program Scheduling	0.45	\$ 30,849	\$ 0	\$ 5,881	S	\$ 36,730
Total Programming	0.60	\$ 41,132	\$ 0	\$ 7,841	\$ 395,877	
Production	· · · · · · · · · · · · · · · · · · ·	·	'L	7,011	333,611	\$ 444,850
National Broadcast Production	0.98	\$ 33,054	\$ 0	\$ 4,929	\$ 94,800	\$ 132,783
Local Broadcast Production	1.11	\$ 34,574	\$ 0	\$ 8,245	\$ 15,876	\$ 58,695
Contract Production & Services	0.41	\$ 10,760	\$ 0	\$ 2,867	\$	\$ 13,627
Non Broadcast Production (including Fixed Point to Point, Web, etc.)	0.58	\$ 32,096	\$ 0	\$ 5,142	\$ 8,682	\$ 45,920
Total Production	3.08	\$ 110,484	\$ 0	\$ 21,183	\$ 119,358	\$ 251,025
Content Distribution & Delivery (CD&D)					·	\I
Transmission/Distribution	0	\$ 0	\$ 0	\$ 0		\$ 0
Operations (Master Control)	4.75	\$ 123,910	\$ 0	\$ 34,522		\$ 158,432
Technical Maintenance	0.45	\$ 40,205	\$ 0	\$ 6,011		\$ 46,216
Production Support	0.40	\$ 15,179	\$ 0	\$ 2,390		\$ 17,569
Information Technology	0.34	\$ 19,618	\$ 0	\$ 5,312		\$ 24,930
Total CD&D	5.94	\$ 198,912	\$ 0	\$ 48,235	\$ 204,547	\$ 451,694
Educational Services and Community Engagement		No.		,		, , , , , , , , , , , , , , , , , , , ,
Educational Services	0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Community Engagement	0.38	\$ 16,726	\$ 0	\$ 3,427	\$ 171	\$ 20,324
Total Educational Services and Community Engagement	0.38	\$ 16,726	\$ <sup>†</sup> ; 0	\$ 3,427	\$ 171	\$ 20,324
Marketing/ CRM						
Marketing, PR & Communications	0.39	\$ 13,555	\$ 0	\$ 4,525	\$ 52,056	\$ 70,136
Program Guide	0.25	\$ 10,427	\$ 0	\$ 2,845	\$ 8,522	\$ 21,794
Viewer & Member Services		\$ 0	\$ 0	\$ 0	\$	\$ 0
Special Events		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total Customer/Relationship Management	0.64	\$ 23,982	\$ 0	\$ 7,370	\$ 60,578	\$ 91,930
Other Activities & Services						
Other Activities & Services		\$ 0	\$ 0	\$ 0	\$	\$ 0
Total Station Expenses (Excluding Depreciation)	20.18	\$ 787,755	\$ 24,481	\$ 198,941	\$ 1,234,075	\$ 2,245,252

Jump to question: 3.2

#### 3.2 Other Activities & Services

Please Describe Other Activities & Services (Required if this expense category is utilized in Station Expenses)

3.3 Student/Intern Personnel (Detailed Break-out from station FTEs)

Jump to question: 3,3 Full Time Equivalents (FTEs) Corporate Management & Support Development Auction Underwriting Programming Production CD&D **Educational Services** Community Engagement Customer/Relationship Management Other Activities & Services

Total Student/Intern FTEs			
3.4 In-Kind Expense Detail			Jump to question: 3.4
			In-Kind Expenses \$
Corporate Management & Support			\$ 11,675
Development			\$ 1,231
Auction			\$ 122
Underwriting			\$ 0
Programming			\$
Production			\$ 302
CD&D			\$ 66,078
Educational Services			\$ 0
Community Engagement			\$ 26
Customer/Relationship Management			\$ 0
Other Activities & Services			ş
Total Station In-Kind Expenses			\$ 79,434
3.5 Indirect Support Expense Detail			Jump to question: 3.5
			Indirect Expenses \$
Indirect Support - Occupancy			\$
Indirect Support - Analog Transmitter Power			\$
Indirect Support - Digital Transmitter Power			\$
Indirect Support - All Other Expenses			\$
Total Station Indirect Support			\$ 0
Total Station In-Kind Plus Indirect (Including	Occupancy) Expenses		\$ 79,434
3.6 Capital Expenses and Related Items			Jump to question: 3.6
	Capital Expenses (\$)	Depreciation/ Amortization (\$)	(\$) Funded Depreciation
Land and Buildings	ş	\$ 22,695	\$
Administrative and General Office Equipment	\$ 8,807	\$ 27,346	ş
Production Equipment	\$ 6,467	\$ -1,271	\$
CD&D and IT Equipment	\$ 23,864	\$ 204,584	\$
Production Content (Capitalization and Amortization of Shows/Content)	\$	\$	ş
Other Capital Expenditures	ş	\$ 457	\$

Total		\$ 39,138		\$ 253,81	\$	0	
Total Station Expenses (Includ Depreciation)	ing			\$ 2,499,06	53		
Comments  Question		0					
Depreciation/Amortization (\$): Pr	roduction Equipm	Commer ent Camera	ιτ Stolen - removed f	rom incomton.			
•			Stolen - removed i	TOTTITIVETROLY			
4.1 Corporate Management	& Support Exp	ense Detail			Jump to o	uestion: 4.1	
					Direc & In-Kind Exp	t, Indirect enses (\$)	
Do Not Allocate These Expens	es to Other Fund	ctional Areas			,	(.,	
Rent/Lease/Mortgage (excluding	tower lease paym	nents)			\$	2,443	
Telecommunications and Utilities	(excluding Transr	nitter Power)			\$	51,846	
Consulting, Contracted & Outsou	rced Personnel a	nd Services Fees			\$	5,991	
Legal Fees					\$	3,600	
Accounting/Payroll Fees					\$	22,283	
Governance and Advisory Board	Expenses				\$ 0		
nsurance - Property, Liability &	Other Corporate (	Non-Employee Benef	its)		\$	28,106	
Facilities Maintenance					ş	14,326	
Professional Development/Trainir	ng (For All Staff)				\$	0	
ndirect Support including Occup	ancy (Excluding l	ndirect Transmitter P	ower)		\$		
nterest Expense					\$	43,901	
All Other Corporate Management	& Support				\$	34,737	
otal Corporate Management 8	& Support				\$	207,233	
I.2 Station Volunteers					Jump to a	uestion: 4.2	
						er event days	
Report the total number of volunte	eer event days tha	t benefited your statio	on during the fisca	l year?	10,0,10	40.00	
omments					<b></b>		
Question		Comment					
No Comments for this section							
i.1 Membership Revenue (<	<\$1,000)				Jump to q	uestion: 5.1	
	New (\$)	Renewal (\$)	Re-join	(\$) Add	d-Gift (\$)	Total	
Pledge/On Air ş	208,034	\$ 24,463	\$ 41,4	90 \$	26,454 \$	300,441	
Direct Mail \$	3,468	\$ 102,262	\$ 10,5	20 \$	7,229 \$	123,479	
Telemarketing \$		\$	\$	\$	\$	0	
Web/Online \$	4,351	\$ 10,986	\$ 3,0	79 \$	1,499 \$	19,915	

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Other Membership Programs	ş	2,238	\$	11,668	\$	1,684	\$	1,948	\$	17,538	
Total	\$	218,091	\$	149,379	\$	56,773	\$	37,130	ş	461,373	
5.2 Membership - # o	5.2 Membership - # of Donors (<\$1,000)							Jun	np to qu	estion: 5.2	
		New (#)		Renewai (#)		Re-join (#)		Total		Add-Gift ((#))	
Pledge/On Air		1,775	Ĺ	246	į.	379	f ·	2,400	1	227	
Direct Mail	Ī	60	[	1,558	Ī.	146		1,764		88	
Telemarketing	ĺ	0	Ī.	77. 37.37.				0	Ī.,		
Web/Online	ĺ	50		102	£	24		176	ļ	14	
Other Membership Progra	ams	9	[	77		12		98	Ĺ	14	
Total	[	1,894		1,983		561		4,438	**************************************	343	
5.3 Cumulative Annu	al Gifts	(Membership	and	Major Giving)				Jum	np to qu	estion: 5.3	
		Numbe	r of Do	onors (#)		Number of Gi	fts (#)	4	Amoun	t of Gifts (\$)	
\$1 to \$999		######################################		4,438		4	781	\$ 461,373			
\$1,000 to \$9,999				23			48		\$ 38,427		
\$10,000 and above		To the Head		2			2		\$ 221,414		
Total				4,463		4	,831		\$	721,214	
5.4 Gift Type Detail								Jum	np to qu	estion: 5.4	
										Total	
Matching Gifts (\$ Amount	)							\$		3,239	
Sustainer Gifts (# of Done	ors)							1		425	
5.5 Planned Giving Ro	evenu	e Detail						Jum	ip to qu	estion: 5.5	
					Re	alized in FY (#)			Realize	ed in FY (\$)	
Total amount of Planned (	Biving					3 \$			18,255		
Total					1	3			\$	18,255	
5.6 Endowment Fund	Detail		•					Jum	ip to qu	estion: 5,6	
								End	owme	nt Fund (\$)	
Value of Fund at start of F	iscal Ye	ear?							\$	0	
New Endowment Contribu									\$	0	
Realized Investment Gains	S								\$	0	
Unrealized Investment Ga	ins (Los	sses)					-		\$	0	
Discretionary spending fr	om the	Endowment Fund	ı						\$		

Discretionary additions to the Endowment Fund		\$
Value of Fund at end of Fiscal Year?		<b>\$</b>
Value of pledged gifts not yet received?		\$
5.7 Development Expenses		Jump to question: 5.7
		Direct
Premiums' Total		& In-Kind Expenses (\$) \$ 102,116
Consulting, Contracted & Outsourced Personnel and Services Fees		\$ 5,336
Other Expenses		·
Total		
		\$ 168,590
5.8 Pledge Appeal Minutes		Jump to question: 5.8
Live		# of Minutes
Virtuals/Pledge Events		
<del>-</del>		25,928.00
Pre-Taped Local Breaks		300.00
Air-Checks		25.00
Total		26,253.00
# of total Pledge Appeal Minutes between 11PM and 6AM?		3,000.00
Comments Question	Comment	
Amount of Gifts (\$): \$2,500 to \$4,999	\$200,524 = stock	
6.1 Underwriting Revenue Detail		Jump to question: 6.1
		Revenue (\$)
National Production Underwriting		\$ 35,000
Local Production Underwriting		\$
Spot/Run of Schedule Underwriting		\$ 188,330
Educational Services Underwriting		\$ \$
Community Engagement Underwriting		\$
Special Events/Other Underwriting		\$
Total		\$ 223,330
6.2 Production Underwriter Detail (National and Local Product	ion Underwriting)	Jump to question: 6.2
	Total #	of Underwriters Revenue (\$)
Individuals		

Businesses (For Profit Entities)		2 \$	35,000
Foundations (Not For Profit Entities)	•	\$	
Government (Federal, State and Local and Other Govt)		\$	
All Other (CPB, PBS, NPR, Other Public Broadcasting Stations & Entities, Co Universities, and Ali Other)	olleges &	\$	
Total		2 \$	35,000
6.3 Spot/Run of Schedule Underwriter Detail		Jump to q	uestion: 6.3
	Total # of Underwi	riters	Revenue (\$)
Individuals		\$	
Businesses (For Profit Entities)		26 \$	133,532
Foundations (Not For Profit Entities)		6 \$	19,000
Government (Federal, State and Local and Other Govt)		2 \$	34,823
All Other (CPB, PBS, NPR, Other Public Broadcasting Stations & Entities, Co Universities, and All Other)	olleges &	2 \$	975
Total		36 \$	188,330
6.4 Underwriting Detail - Expenses		Jump to q	uestion: 6.4
		& In-Kind I	Direct Expenses (\$)
Consulting, Contracted & Outsourced Personnel and Services Fees		\$	36,265
Other Expenses		\$	2,027
Total		ş	38,292
6.5 Spot/Run of Schedule Underwriting Contracts & Renewal Rat	е	Jump to q	uestion: 6.5
TitlNesteed to the second secon			Amount
Total Number of separate underwriting contracts during the fiscal year (General	rated Revenue in Question 6.3)?		38
Underwriter Renewal Rate? (%)			73.00
Comments Question	Comment		
National Production Underwriting Revenue	RWAC & NH600		•
7.1 Auction Detail - Revenue		Jump to q	uestion: 7.1
	Gross	Realized Rev	venue (\$)
Auction Total		\$	239,231
Total		\$ 2	239,231
7.2 Auction Detail - Expenses		Jump to q	uestion: 7.2
		& In-Kind I	Direct Expenses (\$)

Cost of purchased items to aucti	on		\$ 1,660
Consulting, Contracted & Outsou	ırced Personnel and Services Fe	es	\$ 0
Other Expenses			\$ 37,769
Total			\$ 39,429
7.3 Number of Auctions			Jump to question: 7.3
		Number of Auctions	Number of Auction Days per Year
TV broadcast auction (may inclu	de an online component)	3	18
Online only auction		3	18
Total		6	36
Comments		:	:
Question	Comment		
No Comments for this section			
8.1 Program Acquisition Ex	penses		Jump to question: 8.1
		of Hours of Programming Aired on	# of Hours of
	Direct & In-Kind Expenses (\$)	Main Broadcast Channel (1 Stream)	Programming Aired on All Other Broadcast Channels
PBS Programs - NPS		2,472.00	
PBS Programs - PFP		841.00	
PBS Programs - PBS Plus & Other		690.00	J
PBS Programs - Total	\$ 363,901	4,003.00	Jan 1841. A
NETA	\$ 1,951	1,229.00	New York Control of the Control of t
BBC	\$ 11,994	104.00	11/1/1/1/1
APT	\$ 11,743	1,992.00	8,760.00
Movie Packages (Other Distributors)	\$		
All Other Program Acquisitions (Other Distributors)	\$ 5,921	1,250.00	ranna
Local Productions	•	182.00	•
Total	\$ 395,510	8,760.00	8,760.00
8.2 Program Acquisition & S	Scheduling Expenses		Jump to question: 8.2
			Direct & In-Kind Expenses (\$)
Program Acquisitions			\$ 395,510
Consulting, Contracted & Outsou	rced Personnel and Services Fe	es ·	\$
Other Expenses			\$ 367

Total					\$ 395,877
8.3 PBS Program Differentiation					Jump to question: 8.3
Are you a PBS PDP Station? Yes					
8.4 Ratings Data and Market Data					Jump to question: 8.4
2013					Jump to question. 0.4
Total Area Population Households (#)					2,650,000
Estimated Total Commercial TV Ad Revenue (\$)					503,300,000
Comments					503,300,000
Question		Cor	mment		
Nielsen Prime-Time Average Quarter Hour Hous	eholds	Nie	lsonDataPrepo	pulated 44025	5
Nielsen Full Day Average Cumulative Household	s: Weekly (#)	Nie	lsonDataPrepo	pulated 44030	)
Nielsen Full Day Average Cumulative Household	s: Daily (#)	Nie	lsonDataPrepo	pulated 44035	5
Total Area Population Households (#)		Nie	isonDataPrepo	pulated 44045	5
Estimated Total Commercial TV Ad Revenue (\$)		Nie	IsonDataPrepo	pulated 44050	)
Hours of Programming Aired on All Other Broad	cast Channels (#	): APT Cre	eate		
9.1 Content Production Expenses (Direc	t & In-Kind Ex	penses)			Jump to question: 9,1
, ,		<b>,</b>			Non Broadcast Production
	Broadcast	National Production	Broadcast	Local Production	(Includes Fixed Point to Point Delivery, Web, etc.)
Contracted Personnel (including Outside Producers, Directors, Talent/On Air Hosts etc.), Services and Equipment Rental	\$	73,789	ş	15,354	\$ 3,825
Other Expenses	\$	21,011	ş	522	\$ 4,857
Total Production Services Expenses	\$	94,800	\$	15,876	\$ 8,682
9.2 Content Production Intended for Stat	ion use (by ty	oe)			Jump to question: 92
					# of Hours of Non Broadcast
	# of Hours of N Broadcast Pro		# of Hours Broadcast Pro		Production (Includes Fixed Point to Point Delivery, Web, etc.)
State/local government or election coverage				6.00	•
Informational call-in broadcast					
News				1.00	13.00
Public Affairs			\		
Arts and Culture	***************************************			5.00	6.00
Sports Programming					0.00
Pledge Programs, Pledge Breaks & Auction	<u> </u>		· · · · · · · · · · · · · · · · · · ·	68.00	
Educational			<u> </u>		
	1		1		<b>i</b>

All Other Productions	8.00	24.00	9.00
Total Number of Hours	8.00	104.00	28.00
Total Hours using Closed-Captioning	8.00		
Total Hours using the SAP Channel			
Comments	i,		
Question	Comment		
No Comments for this section			
10.1 Revenue Generated by Content Dist	ribution & Delivery Activities		Jump to question: 10.1
			Revenue (\$)
Tower Lease			\$ 66,498
ITFS/Alternative Transmission Services			\$ 230,400
Uplink/Teleconferencing Services			\$ 0
Facility/Equipment Rental			\$
Datacasting			\$
Network/Internet Connectivity			ş
Other Revenue Generated by CD&D (Do not incli	ude contributions or grants restricted to	o CD&D)	\$
Total			\$ 296,898
10.2 Content Distribution & Delivery Expe	enses		Jump to question: 10.2
			Direct, Indirect
Consulting, Contracted & Outsourced Personnel	and Services Fees (evaluding Technic	al Support)	& In-Kind Expenses (\$)
CD&D and IT Equipment, Replacement Parts and	, ,	аг опррогу	\$ 9,436
		and Comment Control	\$ 11,471
Technical, Software and Hardware Support (All C	D&D and 11 Maintenance Agreements	and Support Costs)	\$ 30,814
STL Fees			\$ 0
Tower Rent/Lease/Mortgage			\$ 66,000
ITFS/Alternative Transmission Services .			. \$
Uplink/Teleconferencing Services			\$ 0
Datacasting			\$ 0
Network/Internet Connectivity			\$ 4,840
Digital Transmitter Power (Direct Expense)			\$ 36,317
Analog Transmitter Power (Direct Expense)			\$ 0
Indirect Support - Analog and Digital Transmitter	Power		\$
Interconnection Expenses			\$ 42,387
			Tur

Other Expenses		\$ 3,282
Total		\$ 204,547
10.3 Broadcast Capacity		Jump to question: 10.3
	# Operated	Average # of Hours per Day Operated
UHF Transmitters - Digital	1	18.00
VHF Transmitters - Digital	0	
Translators/Low Power Transmitters - Analog(Boosters)	0	
Translators/Low Power Transmitters - Digital(Boosters)	0	
ITFS Channels	1	24.00
10.4 Master Control Facilities		Jump to question: 10.4
	Number	Hours per Day
Master Control Facilities - # Operated	1	
Master Control Facilities - Total Hours/Day		24.00
Master Control Facilities - Staffed Hours/Day		18
10.5 DTV Expenditures		Jump to question: 10.5
		Amount (\$)
Capital Expenditures for DTV Production Equipment		\$ 0
Capital Expenditures for DTV Tower Related Equipment		\$
Capital Expenditures for DTV Master Control Equipment		\$
Capital Expenditures for DTV Transmission Equipment		\$ 21,269
Capital Expenditures for DTV Other Equipment		\$ 2,595
Non-Capital, Non-Personnel Expenses for DTV		\$ 0
Total		\$ 23,864
10.6 DTV Expenditures - Cumulative		Jump to question: 10.6
		Amount (\$)
How much has your station spent on DTV Conversion beginning it	•	\$ 2,513,237
How much does your station plan to spend to complete the digital	conversion?	\$ 250,000
Comments  Question	Comment	
CD&D Expenses: Network/Internet Connectivity	Negotiated lower rate with Sonic	
11.1 Educational Services Revenue		Jump to question: 11.1
······ · · · · · · · · · · · · · ·		Revenue (\$)

Federal Grants			Ş
State Government Grants			ş
Fee-For-Service or Entrepren	eurial Services		\$
Underwriting for Educational	Services		\$
Other Revenue Generated by	Educational Services		ş
Total			\$ 0
11.2 Educational Services	s Expenses		Jump to question: 11.2
			Direct & In-Kind Expenses (\$)
Consulting, Contracted & Outs	sourced Personnel and Services Fees		ş
Other Expenses			\$
Total			\$ 0
11.3 Educational Content	Detail		Jump to question: 11.3
			Direct & In-Kind Expenses (\$)
Create Local Educational Cor	tent for Broadcast		s in-raina Expenses (ψ)
Create Local Educational Cor	tent NOT intended for Broadcast (includes Fixe	ed Point to Point, Web, etc.)	\$
Create National Educational C	Content for Broadcast		ş
Create National Educational C	Content NOT intended for Broadcast (includes F	Fixed Point to Point, Web, etc.)	\$
Program Acquisition			\$
Total			\$ 0
11.4 Educational Content	Delivery		Jump to question; 11.4
	# of Hours of Educational Programming Aired on Main Broadcast Channel (1 Stream)	# of Hours of Educational Programming Aired on All Other Broadcast Channels	# of Hours of Educational Non-Broadcast Delivery (includes Fixed Point to Point, Web, etc.)
PBS Kids	1,170.00		
K-12 Instructional TV			
GED, Workplace Essential Skills and Adult Literacy on TV - English		terrepresent to the second sec	· · · · · · · · · · · · · · · · · · ·
GED, Workplace Essential Skills and Adult Literacy on TV - Other than English			
Annenberg Teacher Channel			To the second se
Other	26.00		
Total	1,196.00		

11.5 Educational	l Workshops			Jum	to question: 11.5	
			# of We	orkshops 1	Total # of Attendees	
Ready to Learn						
Other Pre-K Teach	er Professional Development/Trair	ing				
Other K-12 Teacher	r Professional Development/Traini	ng				
Other Pre-service	Teacher Professional Development	/Training	,			
Other College/Unive	ersity Faculty Professional Develo	pment/Training	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	THE PARTY OF THE PARTY AND ADDRESS OF THE PARTY OF THE PA		
Other Professional	Development/Training		7 Mar - cultural consistence			
Total				0	0	
Comments			<del>4</del>		i	
Question			C	omment		
# of Hours of Educ Point to Point, Web	ational Programming Delivered via o, etc.): Other	Means Other than Bro		earn to ead		
# of Hours of Educ	ational Prgramming Aired on Mair	Broadcast Channel: M		earn to ead		
12.1 Community	Engagement Revenue			Jum	o to question: 12.1	
					Revenue (\$)	
Grants (Competitive	e)				\$ 13,434	
Fee-For-Service or	Entrepreneurial				ş	
Underwriting of Out	treach Events				Ş	
Other Revenue Ger	nerated by Community Engageme	nt			\$ 800	
Total					\$ 14,234	
12.2 Community	Engagement Expenses			Jum	to question: 12.2	
				& In-	Direct Kind Expenses (\$)	
Consulting, Contract	cted & Outsourced Personnel and	Services Fees			\$	
Other Expenses					\$ 171	
Total					\$ 171	
Comments			_	_	,	
Question Community Outread	ch Revenue (\$): Grants (Competiti	ve)	Comn WETA			
	bined TV and Radio for Join	•				1
.5.11 12 5. 00111	TV Totals	. Licensees (Call De	Generaled from t		<b>J</b> Jump	to question: 13.1
	(Pre-filled: Should equal Sum of TV Only and TV Allocated Cells)	TV Only (100% Dedicated)	Joint TV and Radio: Amount Allocated to TV	Joint TV and Radio: Amount Allocated to Radio	Radio Only (100% Dedicated)	Total
Corporate Management &	4.04	1.00	3.04	0.68		4.72

Support												
Development	***************************************	1.81			1 [	1.81	:	0.77			··	2.58
Auction		2.62		2.2	5	0.37		0.06				2.68
Underwriting		1.07				1.07		0.27				1.34
Programming	***************************************	0.60		0.60	) [				***************************************	0.49		1.09
Production		3.08		1.4	1]	1.67		1.04		1.65		5.77
CD&D		5.94		3.6	2	2.32		1.24		2.03	*************	9.21
Educational Services and Community Engagement	***************************************	0.38				0.38		0.10	44-44-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-4-			0.48
Customer/Relationship Management		0.64				0.64		0.69				1.33
Other Activities & Services	10.1 · · · · · · · · · · · · · · · · · · ·											
Total Station FTEs		20.18		8.88	3	11.30	*	4.85		4.17		29.20
13.2 Combined Per	sonnel Expens	ses for J	oint Lic	ensees (Can	be Gen	erated from t	he FTE W	(orkbook)		Jum	to que	estion: 13.2
	TV Totals (Pre Should equa of TV Only a Allocated	al Sum and TV	(100%	TV Only Dedicated)		V and Radio: unt Allocated to TV		/ and Radio: int Allocated to Radio	(100%	Radio Only Dedicated)		Total
Corporate Management & Support	ş <u>26</u>	5,438	\$	105,281	\$	160,157	\$	33,183	\$	0	\$	298,621
Development	\$ 81	6, 957	\$	0	\$	86,957	\$	33,066	\$	0	\$	120,023
Auction	\$ 11!	5,319	\$	96,632	\$	18,687	\$	3,176	\$	0	\$	118,495
Underwriting	\$ 6	4,171	ş	0	\$	64,171	\$	16,042	\$	.0	\$	80,213
Programming	\$ 48	3,973	\$	48,973	\$	0	\$	0	ş	27,417	\$	76,390
Production	\$ 13	l,667	\$	68,013	ş	63,654	ş	54,837	\$	79,319	\$	265,823
CD&D	\$ 24	7,147	\$	110,533	\$	136,614	ş	60,478	\$	92,877	\$	400,502
Educational Services and Community Engagement	\$ 20	0,153	\$	0	\$	20,153	\$	5,038	\$	0	\$	25,191
Customer/Relationship Management	\$ 31	1,352	\$	0]	\$	31,352	\$	31,830	şį	0	\$	63,182
Other Activities & Services	\$	0	ş	0	\$	0	\$	0	\$	0	\$	0
Total Station Personnel Expenses	\$ 1,011	L, 177	ş	429,432	\$	581,745	ş	237,650	\$	199,613	ş	1,448,440
13.3 Total Combine	d Joint Licens	ee Statio	n (Reve	enue and Ex	penses)						Jum	np to question: 13.
	TV Totals (Pre-filled:	(100%	TV ( Dedica			nd Radio: Allocated		and Radio: at Allocated	(100	Radio Only % Dedicated)		Tota

	Should equal Sum of TV Only and TV Allocated Cells)		to TV	to Radio		
Revenue	\$ 2,387,674	\$ 2,387,674	\$	ş	\$ 464,439	\$ 2,852,113
Direct Expenses	\$ 1,154,641	\$ 1,154,641	\$	\$	\$ 162,774	\$ 1,317,415
In-Kind Expenses	\$ 79,434	\$ 79,434	\$	\$	\$ 4,386	\$ 83,820
Indirect Expenses	\$ 0	\$ 0	\$	\$	\$	\$ 0
Total Station Personnel Expenses	\$ 1,011,177	\$ 429,432	\$ 581,745	\$ 237,650	\$ 199,613	\$ 1,448,440
Depreciation	\$ 253,811	\$ 253,811	\$	\$	\$ 11,044	\$ 264,855
Total Station Expenses (Including Depreciation)	\$ 2,499,063	\$ 1,917,318	\$ 581,745	\$ 237,650	\$ 377,817	\$ 3,114,530
Comments						
Question		Comment				

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